



**Indira Gandhi National Open University
Campus Placement Cell
Maidan Garhi, New Delhi-110068**

Campus Placement Drive for SBI Life Insurance Co.Ltd.

At

Convention Centre, IGNOU Campus, Maidan Garhi, New Delhi-110068.

On

Dated : 4 August 2023

(Reporting and Registration: 9.30-10.30am)

(Pre-placement talk: 11.00 am)

Job Description & Details

Positions

Unit Managers & Business Development Managers

Nature of Employment

Permanent

Key Responsibilities

- Familiarizing yourself with all products and services offered by the organization
- Procuring new clients through direct contact and with the collaboration between the life mitra and the bankers (CIFs)

Key Skills

- Sales Planning
- Customer relationship
- Effective Communication Skills
- Time Management

Salary & Incentives

2.85 LPA plus incentives and reimbursements

Work Experience

Freshers may apply but candidates with some experience in Sales would be preferred

Academic Qualification

Graduation is must, candidates who have appeared for Graduation final year may also apply

Age

Minimum 21 Maximum 30 years of Age

Posting Location

Across various branches in Delhi/NCR

Career Path

GST > Sales Executive – Retail agency/Banca/IA (on confirmation 1-year probation period)

Selection Process

Written & Online Test - Yes
Group Discussion – Yes
Personal interview by panel

IMPORTANT NOTE:

- A brief introductory session (Pre-placement-talk) highlighting company profile, job requirements, CTC etc. will be conducted before the placement drive.
- Applicants are required to carry
- **two copies of their updated Resume/CV and IGNOU ID Card (two copies)**
- 2 Passport size photograph
- **KYC docs** - Pan Card and Adhar Card
- **Address Proof** - Voter id/ Driving licence/Passport
- **Education docs** - 10th, 12th and graduation all year marksheet and Degree Certificate
- **Employment proof(if any)**- Current company Appointment letter
Last 3 Month Salary slips
- The selection process may continue till late evening. Applicants are advised to come prepared to stay till late evening.
- **Applicants reporting after 11.00 AM shall not be allowed to participate in the Placement Drive.**
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For more information and registration for placement

Call between 10:30 AM to 6 PM

Email ID on which candidates can send mail : Careers.north2@sbilife.co.in

Contact persons from IGNOU.

Director (CPC) IGNOU office Phone No. 011-29571114

Director
Campus Placement Cell