

## **TET Cum TRT-2018**

### **PGT – COMMERCE**

1. The first and the only lady ruler of Delhi sultanate
  1. Rudrama Devi
  2. Rani Mangamma
  3. Jhansi Lakshmi Bai
  4. Razia Sultana
  
2. The last British Viceroy of Independent India
  1. Lord Linlithgo
  2. Lord Mountbatten
  3. Lord Wavel
  4. Lord Irvin
  
3. The only bird that can fly backwards
  1. Crane
  2. Humming bird
  3. Turkey
  4. Parrot
  
4. The famous dance form of Andhra Pradesh
  1. Kathak
  2. Bharatanatyam
  3. Kuchipudi
  4. Dhandiya Rass

5. National school of Drama was set up in
  1. 1947
  2. 1959
  3. 1970
  4. 1975
  
6. The first element in the periodic table
  1. Oxygen
  2. Lithium
  3. Hydrogen
  4. Helium
  
7. The time taken by the light to reach Earth from Sun
  1. 10 minutes 10 seconds
  2. 8 minutes 20 seconds
  3. 12 minutes 10 seconds
  4. 4 minutes 45 seconds
  
8. The hottest planet in the solar system
  1. Venus
  2. Mercury
  3. Jupiter
  4. Uranus

9. Manabi Bandyopadhyay became the first transgender professor to complete a Ph.D in
  1. Tamil Literature
  2. Bengali Literature
  3. Malayalam Literature
  4. Telugu Literature
  
10. The three primary colours of light
  1. Red, Green, Blue
  2. Purple, Blue, Orange
  3. Red, Brown, Blue
  4. White, Green, Red
  
11. Centre for DNA finger printing and diagnostics is located at
  1. Hyderabad
  2. Mumbai
  3. Delhi
  4. Bengaluru
  
12. Expanded form of ASLV
  1. Aerospace Satellite Launch Vehicle
  2. Agrobased Satellite Launch Vehicle
  3. Augmented Satellite Launch Vehicle
  4. Aeronautical Satellite Launch Vehicle

13. 'Paradise Lost' was written by
1. Shakespeare
  2. John Milton
  3. W.B. Yeats
  4. Walt Whitman
14. Oncology focuses on this disease
1. Paralysis
  2. Cancer
  3. Heart attack
  4. Mental disorder
15. The largest internal organ of the human body
1. Gallbladder
  2. Lungs
  3. Heart
  4. Liver
16. The number of eyelids for duck
1. 2
  2. 4
  3. 1
  4. 3

17. National Science Day is observed on
1. November 14
  2. September 5
  3. February 28
  4. January 12
18. Benarus was renamed as
1. Myanmar
  2. Varanasi
  3. Yangon
  4. Nippon
19. The country that has largest land mass
1. England
  2. Russia
  3. India
  4. China
20. The first bank established in India is
1. Bank of Hindustan
  2. Imperial Bank
  3. Vijaya Bank
  4. Bank of Bharat

21. 'A first systematic level attempt at tackling the problem of education as a whole and unfolds that a national system of education would take 30 to 40 years to be evolved.' This is in accordance with \_\_\_\_\_
1. Hunter Commission-1882-83
  2. Wood's Despatch-1854
  3. Hartog Committee-1929
  4. Sargent Report- 1944
22. Post-Vedic education is also called
1. Dharmic Education
  2. Upanayanic Education
  3. Brahmanic Education
  4. Swadhyayic Education
23. What was the name given to primary schools attached to a mosque where elementary education was imparted in reading and writing Arabic and Persian in Medieval Period?
1. Khangahs
  2. Maktabas
  3. Madrasas
  4. Mahad
24. Which of these was the core subject of Post- Vedic Curriculum?
1. Brahma Vidya
  2. Bhuta Vidya
  3. Sarpa Vidya
  4. Deva-Jana Vidya

25. Teacher Education is offered in all the following ways except-
1. Regular course for 1 or 2 Academic years
  2. Evening or vacation courses for 2 Academic years
  3. Online course for 2 years plus one year internship at school
  4. Correspondence-cum-contact courses for 2 Academic years
26. Short term courses in teacher education of two or three months duration are called \_\_\_\_\_
1. Certificate courses
  2. Diploma courses
  3. Collegiate courses
  4. Correspondence courses
27. Which of these is a motivating agent for teachers in India?
1. Regular postings and transfers in Government jobs
  2. Demotion in case of unusual behaviour during the tenure
  3. Professional status, availability of proper resources
  4. Pay and allowances in private schools
28. Which of these is a function of professional organization of teachers?
1. Providing welfare services to all the children studying under the guidance of any teacher.
  2. Providing field services and field experiences
  3. Modifying the educational plans and implementing them as per the government orders
  4. Selling periodicals and research monographs

29. A convergent framework that aims at nurturing a spirit of inquiry and creativity, love for Science and Mathematics and effective use of technology amongst children.
1. Rashtriya Shodh Kshetra
  2. Inspire Programme
  3. Rashtriya Avishkar Abhiyan
  4. National Science Research Institute
30. Which of these has minimum role in bringing equalities in the educational opportunities?
1. Integrated child care services
  2. Comprehensive Access to Primary Education
  3. School Readiness
  4. Child Care schemes for parents
31. Which one is odd one out in case of Kasturba Gandhi Balika Vidyalayas?
1. Free Textbooks & Uniforms
  2. Day schooling
  3. Vocational Training & guidance
  4. Medical Facility
32. One of these is a measure suggested in National Population Policy 1976
1. Promotion of research activities in family planning methods
  2. Removal of population related issues from school curriculum
  3. Girls should be educated only up to secondary level
  4. Age of marriage for girls should be 16 years and for boys 18 years.



33. With respect to RTI Act 2005, which work is correctly matched with the fee charged for that?
1. To submit your request to receive information-Rs 10
  2. Diskette/ Floppy-Rs 20
  3. For each page created/ copied in A-4 or A-3 size paper- Rs 10
  4. For inspection of records (first hour)-Rs 20
34. What is the role of PIO if the superior officer orders him not to release information to the requester?
1. PIO is an independent authority under the law and no approval is required.
  2. PIO shall wait for the order of superior
  3. PIO reaches out to Chief Information Commissioner for the order
  4. PIO rejects request malafidely fully or partially
35. According to RTE Act 2009, part time instructors should be appointed for all except
1. Art Education
  2. Health and Physical Education
  3. Work Education
  4. ICT Education

36. As per RTE Act 2009, what is the student – teacher ratio in Class VI to VIII?
1. 1: 30
  2. 1:40
  3. 1:35
  4. 1:25
37. As per NCF 2005, which of these induces an inordinate level of anxiety and stress and promotes rote learning?
1. Literary activities
  2. Essay writing competitions
  3. Text-based and quiz-type questioning
  4. Multiple choice questions with negative marking
38. As per NCF 2005, in no case would children below the age of 16 years be eligible
1. for using mass media for education
  2. for admission to a VET programme
  3. for taking part in innovative and creative projects
  4. for choosing work and Art as a part of schooling
39. As per NCF 2005, mass media can be used to
1. support teacher training and facilitate classroom learning
  2. involve students in accumulating information from various sources
  3. protect children from self learning
  4. supply instructional materials to schools free of cost

40. As per NCF 2005, which of these is a form of learner engagement?
1. Discovering
  2. Recalling
  3. Imitating
  4. Translating
41. A method which is to know oneself and to study intrapersonal relationships
1. Observation
  2. Experimentation
  3. Questionnaire
  4. Introspection
42. A child learns to control large muscles first and then finer movements with smaller muscles is
1. Principle of Predictability
  2. Proximodistal Direction
  3. Principle of Integration
  4. Continuous Development
43. The number of stages in Jean Piaget's theory of Cognitive Development
1. 5
  2. 6
  3. 4
  4. 8

44. The type of social play which 1 to 2 years of child involve in is
1. Parallel Play
  2. Solitary Play
  3. Co-operative Play
  4. Competitive Play
45. A mental process that occurs when a child adjusts to new information
1. Schema
  2. Accommodation
  3. Assimilation
  4. Organization
46. The idea that some characteristics of an object stay the same even though the object might change
1. Centration
  2. Animism
  3. Conservation
  4. Seriation
47. Language and thought initially develop independently of each other and then merge was stated by
1. Piaget
  2. Noam Chomsky
  3. Vygotsky
  4. Skinner

48. Child obeys because adults have superior power. This is
1. Interpersonal expectations, relationships and conformity
  2. Social conscience orientation
  3. Individualism, instrumental purpose and exchange
  4. Punishment and obedience orientation
49. Teaching new behavior by reinforcing successive approximation to a specified target behavior
1. Prompt
  2. Shaping
  3. Time out
  4. Extinction
50. The “magical number seven, plus or minus two” is described by
1. George Miller
  2. Ebbinghaus
  3. Terman
  4. Binet
51. Ability to think in pictures, visualise a future result, imagine things in mind eye and use it on having a sense of direction is
1. Naturalist Intelligence
  2. Logico-Mathematical Intelligence
  3. Visual-Spatial Intelligence
  4. Bodily Kinesthetic Intelligence

52. Hitting in ball badminton interferes with hitting in shuttle badminton
1. Negative Transfer
  2. Positive Transfer
  3. Zero Transfer
  4. Bilateral Transfer
53. The strategy that involves creating a word from the first letters of the items to be remembered
1. Keyword Method
  2. Rhymes
  3. Method of Loci
  4. Acronyms / Mnemonics
54. A boy must learn to think of himself as a male if his behavior is to be appropriate
1. Self-Concept
  2. Sex-Identification
  3. Sex Constancy
  4. Self-Worth
55. The general mental adaptability to new problems and conditions of life is
1. Personality
  2. Intelligence
  3. Memory
  4. Learning

56. Children are able to remember without understanding
  1. Episodic Memory
  2. Remote Memory
  3. Habit Memory
  4. Rote Memory
  
57. The principle that behavior followed by positive outcomes are strengthened and that behavior followed by negative outcomes are weakened
  1. Law of Effect
  2. Law of Readiness
  3. Positive Reinforcer
  4. Negative Reinforcer
  
58. Applying previous experiences and knowledge to learning or problem solving in a new situation
  1. Transfer
  2. Learning
  3. Memory
  4. Thinking
  
59. A systematic, organized strategy for planning lessons
  1. Lesson Planning
  2. Unit Planning
  3. Term Planning
  4. Instructional Planning

60. A classroom arrangement style in which small number of students work in small, closely bunched group is

1. Auditorium Style
2. Offset Style
3. Seminar Style
4. Cluster Style



## CONTENT

61. The most basic function of management
  1. Planning
  2. Organizing
  3. Staffing
  4. Controlling
  
62. MBO was proposed in the year
  1. 1919
  2. 1936
  3. 1948
  4. 1954
  
63. Which of the following statements about marketing is true?
  1. It is of little importance when products are standardized
  2. It can help create jobs in the economy by increasing demand for goods and services.
  3. It helps to build a loyal customer base but has no impact on a firm's intangible assets.
  4. It is more important for bigger organizations than smaller ones.
  
64. The Soccer World Cup is promoted aggressively to both companies and fans, this is an example of marketing a(n)
  1. Idea
  2. Place
  3. Event
  4. Service

65. Exchange markets and over the counter markets are considered as two types of
1. Floating market
  2. Risky market
  3. Secondary market
  4. Primary market
66. A group of closely related product items that are considered to be a unit because of marketing, technical, or end-use considerations is a product
1. Length
  2. Volume
  3. Line
  4. Mix
67. Consumer attitudes and life style are examples of \_\_\_\_\_ type of descriptor variables
1. Geographical
  2. Demographical
  3. Behavioural
  4. Socio Psychological
68. Which of the following is the best example of niche marketing?
1. Telegu movies getting dubbed in Hindi
  2. Audi selling luxury cars in Mumbai
  3. Raymond stitching customized suits for individual customers
  4. Dove selling shampoo sachets

69. Which theory assumes that people are naturally lazy and will avoid work and responsibilities if possible?
1. Theory X
  2. Theory Y
  3. Theory Z
  4. Maslow Theory
70. ERG theory was introduced by
1. Clayton Alderfer
  2. McClelland
  3. Douglas McGregor
  4. J.S. Adams
71. Capital is the value of total assets available with business, according to the view expressed by
1. Accountant
  2. Manager
  3. Economist
  4. Physicist
72. The portion of capital which is invested in acquiring long-term assets
1. Working Capital
  2. Work in capital
  3. Fixed capital
  4. Current assets

73. Which one is not a preference capital
1. Non- participating preference shares
  2. Non-cumulative preference shares
  3. Participating preference shares
  4. Cumulative preference shares
74. The special agreements with the banker where the customer can draw more than what he has in his saving/current account subject to a maximum limit
1. Bank overdraft
  2. Cheque
  3. Demand draft
  4. Short-term deposits
75. The following is the arrangement to sell its accounts receivables at discount
1. Credit factoring
  2. Short-term factoring
  3. Debit factoring
  4. Long-term factoring
76. The shares of existing companies are bought and sold
1. Capital Market
  2. Primary Market
  3. Secondary market
  4. Bond Market

77. Which of the following is true in case of fixed capital?
1. High liquidity
  2. Temporary in nature
  3. Low liquidity
  4. Utilized
78. The medium-term finance does not include
1. Bank loans
  2. Hire purchase
  3. Leasing or renting
  4. Commercial paper
79. Which of the following is not a determinant of working capital
1. Production policies
  2. Depreciation policies
  3. Amount of taxes
  4. Capital budgeting policy
80. Michigan leadership studies are based on the following approach to the study of leadership
1. Trait approach
  2. Attitude criterion
  3. Behaviour approach
  4. Situational approach

81. Which of the following has overlooked the significance of interpersonal behaviour in work settings?
1. Industrial Psychology
  2. Human Relations
  3. Scientific Management
  4. Modern Management
82. Decision-making process can be optimised by trust by
1. Brainstorming
  2. Development of cohesive, versatile work teams
  3. Line pin systems
  4. MBO
83. The brand choice is heavily influenced by reference group in this stage of Product life cycle
1. Introduction
  2. Growth
  3. Maturity
  4. Decline
84. Liberalization means
1. Reducing number of reserved industries from 17 to 8
  2. Liberating the industry, trade and economy from unwanted restrictions
  3. Opening of economy to the world by attaining international competitiveness
  4. Free determination of interest rates

85. .... consists of economic conditions, economic policies, industrial policies and economic system.
1. Business Environment
  2. Economic Environment
  3. Natural Environment
  4. Strategic Environment
86. Which one is not the main objective of Fiscal Policy in India?
1. To increase liquidity in economy
  2. To promote price stability
  3. To minimize the inequalities of income and wealth
  4. To promote employment opportunities
87. The past two decades of globalisation has seen rapid movements in:
1. Goods, services and people between countries
  2. Goods, services and investments between countries
  3. Goods, investments and people between countries
  4. Education, service and goods
88. Which type of contracts are developed when goods, services or properties exchanged between a seller and a buyer at an agree price
1. Service Contract
  2. Sales Contract
  3. Rental Contract
  4. Agency Contact

89. Which area of Business Law focuses on protecting the right of the artistic work
1. Liability Law
  2. Sales Law
  3. Contract Law
  4. Intellectual Property Law
90. Management by objectives emphasizes participative setting goals that are:
1. General in nature.
  2. Easy to attain.
  3. Easy to create and develop.
  4. Tangible, verifiable and measurable.
91. Frederick Taylor and Frank and Lillian Gilbreth were advocates of an approach to management involving the use of scientific method, known as:
1. The quantitative approach.
  2. Management science.
  3. Scientific management.
  4. The contingency approach.
92. The philosophy of management known as total quality management developed primarily out of the work of:
1. Henri Fayol;
  2. Frederick Taylor
  3. Robert McNamara
  4. W. Edwards Deming



93. \_\_\_\_\_ is not one of the eight steps in the decision making process.
1. Identifying the problem
  2. Analysing alternative solutions
  3. Implementing the decision
  4. Delegating the decision making
94. Current trends in operations management include all of the following except
1. Just-in-time performance
  2. Rapid product development
  3. Mass customization
  4. Mass production
95. The external environment factor that states: The values and culture that affect the way people feel about the organization they are in and about work itself is:
1. Sociological factors
  2. Political factors
  3. Economic factors
  4. Psychological factors
96. Which source of power is based on an individual's knowledge, special skills, abilities, or previous experience?
1. Coercive power
  2. Expert power
  3. Referent power
  4. Legitimate power

97. A technique to bring changes in the entire organization, rather than focusing attention on individuals to bring changes easily.
1. Organizational development
  2. Organizational change
  3. Organizational culture
  4. Organizational conflicts
98. Taylor put forward the idea of \_\_\_\_\_
1. Purposeful foremanship
  2. Motivational foremanship
  3. Functional foremanship
  4. Social foremanship
99. Marketing mix is a combination of the \_\_\_\_\_
1. Product, Price, Place, Promotion and Packing
  2. Product, communication, distribution and rate
  3. Segmentation, Targeting, Positioning and satisfaction
  4. Product, segmentation, channelizing and selling
100. Which one of the following is the money market instrument?
1. Bond
  2. Debenture
  3. Stock certificate
  4. Certificate of deposit.

101. The Market which helps commercial banks to maintain their SLR requirement is
1. Call loan market
  2. Discount Market
  3. Acceptance Market
  4. Commercial bill market
102. A person appointed by a stock broker to assist him in the business of securities trading is called
1. Sub Broker
  2. Commission Broker
  3. Authorised clerk
  4. Tarawaniwala
103. The Process of holding the entire supply of a particular security with a view to dictating terms is called
1. Wash sales
  2. Arbitrage
  3. Rigging the Market
  4. Cornering
104. The first bank in India to start Factoring business is
1. Canara Bank
  2. State Bank of India
  3. Punjab National Bank
  4. Allahabad Bank

105. Which of the following is not an off the job training
1. Classroom Lecture
  2. Brain Storming
  3. Job Rotation
  4. Conference
106. \_\_\_\_\_ is also called 'payments by results.
1. Allowances
  2. Incentives
  3. Claims
  4. Fringe benefits
107. Any compensation plan must be
1. Understandable, workable, acceptable
  2. Reasonable, workable, acceptable
  3. Understandable, feasible, acceptable
  4. Understandable, workable, compensable
108. Which of the following is not included in the function of physical supply?
1. Storage
  2. Transportation
  3. Standardization
  4. Packaging

109. Following are various forms of limiting factor
1. Time, labour, machine availability
  2. Market, labour, machine availability
  3. Market, labour, Tools
  4. Market, Time, Tools
110. Roger's defines the \_\_\_\_\_ as an organized, consistent, conceptual gestalt composed of perceptions of the characteristics of the 'I' or 'me'.
1. The self-concept
  2. The work concept
  3. The team concept
  4. The image concept
111. Which is the accounting concept that requires the practice of crediting closing stock to the trading account
1. Going Concern
  2. Cost
  3. Realization
  4. Matching
112. The operating system is a
1. System software
  2. Application software
  3. Utility software
  4. Malware

113. The discount column of a triple-column cash book records
1. Trade discount
  2. Cash discount
  3. Quality discount
  4. Seasonal discount
114. The appropriate book to record credit purchase of machinery is
1. Purchase book
  2. Journal proper
  3. Cash book
  4. Petty cash book
115. Cost of goods sold is equal to
1. Sales minus gross profit
  2. Opening stock + purchase-closing stock
  3. Sales-closing stock-purchases
  4. Purchase + closing stock-opening stock
116. Preparation of trial balance helps deduction of
1. Errors of principle
  2. Compensating errors
  3. Errors of whole omission
  4. Clerical errors

117. The payments side of the cash book is under cast by Rs.400. When overdraft as per pass book is the starting point, to get the overdraft as per cash book
1. Rs.400 will be deducted
  2. Rs.400 will be added
  3. Rs.800 will be added
  4. Rs.800 will be deducted
118. Del-credere commission is calculated on
1. Cash purchases
  2. Cash sales
  3. Credit sales
  4. Total sales
119. Bad debts recovered and credited to the debtors account would
1. Increase the profit
  2. No effect on profit
  3. Decrease the profit
  4. Decrease the loss
120. Income tax paid by a sole proprietor on his business income should be
1. Debited to the trading account
  2. Debited to profit and loss account
  3. Debited from the capital account in the balance sheet
  4. Debited manufacturing account

121. Profit on depreciation fund investment is transferred to
1. Profit and loss account
  2. The asset account
  3. Depreciation account
  4. Depreciation fund investment
122. In case of diminishing balance method, the total charge for the use of the asset each year is almost the same because:
1. Fixed depreciation plus increasing charge for repairs
  2. Fixed depreciation plus reducing charge for repairs
  3. Reducing depreciation plus reducing charge for repairs
  4. Reducing depreciation plus increasing charge for repairs
123. In case of memorandum Method when there are three co-Ventures, each Co-venture Opens in its books for the venture
1. One Account
  2. Three Accounts
  3. Four Accounts
  4. Two Accounts
124. The buyer charges depreciation on
1. Hire Purchase Price of the asset
  2. Cash Price of the asset
  3. Average of Hire Purchase Price of the asset
  4. Lower of the two



125. P and Q are sharing Profits in the ratio of 3:2. They admit a new Partner R with  $\frac{1}{5}$  share in profits of the firm. The new profit sharing ratio between the partner will be

1. 12:8:5
2. 8:12:5
3. 2:2:1
4. 15:6:1

126. In the event of dissolution of a partnership firm the provision for doubtful debts is transferred to

1. Realization Account
2. Partnership Account
3. Sundry Debtors Account
4. Bad debts Account

127. Discount allowed on reissue of forfeited shares is debited to

1. Discount on issue of shares account
2. Forfeited shares account
3. Profit and Loss Account
4. Capital Reserve account

128. The account paid as premium for an insurance policy taken for redemption of debentures is credited at the end of the accounting period to

1. Insurance Policy
2. Debenture redemption fund account
3. Profit and Loss Appropriation account
4. Profit and Loss account

129. Break-up value of a share can be determined by
1. Net asset method
  2. Yield method
  3. Stock exchange quotation
  4. Market value method
130. According to this convention, the stock is shown in the balance sheet at cost or market price, whichever is less.
1. Convention of conservatism
  2. Convention of disclosure
  3. Convention of materiality
  4. Convention of consistency
131. First reporting date for IFRS in India is
1. April 2010
  2. March 2012
  3. April 2011
  4. March 2011
132. Systematic Collection of data is classified as
1. Customer Services
  2. Database
  3. Updated records
  4. Customer data management

133. Which of the following is an effect of the payment of outstanding expenses in cash?
1. Only current liabilities are decrease
  2. Only current assets are decreased
  3. Current liabilities as well as current assets are reduced
  4. Fixed assets are reduced
134. Which of the following methods is used by a private limited company for issuing shares?
1. Public issue
  2. Private placement
  3. Public issue through book building
  4. Buyout deals
135. Inter-firm comparison is useful only when
1. Two firms belong to the same industry
  2. The date belongs to the same period of the study
  3. There is increase or decrease in variables of study
  4. Two firms belong to the same industry and the data is available for the same period of study
136. The capital in the beginning of the accounting year is ascertained by preparing
1. Cash account
  2. Opening statement of Affairs
  3. Total creditors account
  4. Memorandum Trading account

137. It is essential to standardize the accounting principles and policies to ensure
1. Transparency
  2. Consistency
  3. Comparability
  4. Transparency, Consistency & Comparability
138. An entry which is recorded both on the debit and credit side of the cash book is termed as
1. Complementary entry
  2. Contra entry
  3. Opposite entry
  4. Composite entry
139. Bank reconciliation statement is prepared by
1. The banker
  2. The customer
  3. The reserve bank of India
  4. The banker & the customer
140. Goodwill is
1. an intangible asset
  2. a fictitious asset
  3. a current asset
  4. miscellaneous expenditure

141. The interest lost on the acquisition of an asset taken into account in calculating depreciation in
1. Depletion Method
  2. Annuity method
  3. Diminishing balance method
  4. Revaluation method
142. State which of the following is a non-current liability?
1. Mortgage loan
  2. Bank balance
  3. Outstanding salary
  4. Cash balance
143. Public limited companies cannot issue
1. Equity shares
  2. Deferred shares
  3. Preference shares
  4. Both Equity and Preference shares
144. Dividends are usually paid on
1. Paid up capital
  2. Authorized capital
  3. Called up capital
  4. Issued capital

145. Financial accounting information is characterized by all of the following except
1. It is historical in nature
  2. It is factual, so it does not require judgement to prepare
  3. It results from in exact and appropriate measures
  4. It is enhanced by management's explanation
146. Consolidated financial statements are guided by the provisions of
1. AS-21 and IAS-27
  2. AS-13 and IAS-27
  3. AS-27 and IAS-31
  4. AS-21 and IAS-31
147. Economic life of an enterprise is split into the periodic interval as per
1. Periodicity
  2. Matching
  3. Going concern
  4. Accrual
148. A proforma invoice is sent by
1. Consignee to Consignor
  2. Consignor to Consignee
  3. Debtors to consignee
  4. Debtors to consignor

149. Which of the following item is not credited to consignment account?
1. Cash sales made by consignee
  2. Credit sales made by consignee
  3. Consignment Stock
  4. Stock reserve
150. The purpose of accommodation bill is
1. To finance actual purchase or sale of goods
  2. To facilitate trade transmission
  3. When both parties are in need of funds
  4. at Will
151. In the books of consignor, the loss on consignment business will be charged to
1. Consignee account
  2. General trading account
  3. General profit and loss account
  4. Bank account
152. Under capitalization basis goodwill is calculated by
1. No. of years purchased multiplied with average profits
  2. No. of years purchased multiplied with super profits
  3. Summation of the discounted vale of expected future benefits
  4. Super profit divided with expected rate of return

153. The item 'Interest Accrued on Investments' appears in the balance sheet of a company under the category of
1. Secured loans
  2. Current assets, loans and advances
  3. Investments
  4. Current liabilities
154. When shares are issued to promoters for the services offered by them, the account that will be debited with the nominal value of shares is
1. Preliminary expenses
  2. Goodwill
  3. Asset account
  4. Share capital
155. Capital Reserves are created out of
1. Balance in Profit and Loss account
  2. Capital Profits
  3. Revenue profits
  4. Provisions
156. Premium on redemption of debentures account is
1. A real account
  2. A nominal account - income
  3. A personal account
  4. A nominal account - expenditure



157. A Government company has to present its annual accounts in the form prescribed by
1. Schedule VI of the Companies Act
  2. Special Act Passed by the Parliament for the purpose
  3. The comptroller and Auditor General of India
  4. Ministry of Company Affairs
158. The replacement cost approach for valuing human resources was developed by
1. Pyle
  2. Rensis Linket
  3. David Waston
  4. William
159. The ratio which measures the expected output in relation to the capital employed in the project is termed as
1. Cost benefit ratio
  2. Capital output ratio
  3. Turnover Ratio
  4. Return on Investment
160. A Significant disadvantage of the DBMS system is
1. Inconsistent
  2. Inaccuracy
  3. Cost
  4. Inconsistent& Inaccuracy

## METHODOLOGY

161. In Social Studies, the lessons ‘Polar Regions’ and ‘Food Security’ are developed as per this curricular approach
1. Unit approach
  2. Integrated approach
  3. Concentric approach
  4. Chronological approach
162. After reading the lesson Human Rights, a class-IX student was able to question in the classroom about the violation of human rights in a particular situation of his village. It reflects this learning outcome.
1. Appreciation and Sensitivity
  2. Reading the given text and Interpreting it
  3. Reflection on contemporary issues and Questioning
  4. Information skills
163. In Social Studies by teaching about the waterfalls, Mountains, valleys we can inculcate these values among students.
1. Creative values
  2. Aesthetic values
  3. Vocational values
  4. Utilitarian values

164. The following statement is not related to the objectives of teaching Social Studies at Secondary School Level
1. Developing awareness about the problem of the society.
  2. Providing education for effective citizenship
  3. Helping only in the cognitive development of the student
  4. Development of a sense of belongingness
165. This Commission suggested to introduce Social Studies as a Core subject in the school curriculum of our country.
1. Kotari Commission
  2. Mudhaliar Commission
  3. Eashwaribai Commission
  4. Wood's Commission
166. If the class VIII student is able to discriminate the data, detecting errors in the data, classifies and interpreting the data of a given subject, it relates to this objective
1. Knowledge
  2. Understanding
  3. Application
  4. Appreciation
167. This competency will help the teacher to develop the values like love, patience, equality and freedom among students.
1. Conceptual Understanding
  2. Information Skills
  3. Mapping Skills
  4. Appreciation and Sensitivity

168. The student is able to judge the adequacy or inadequacy of data collected for an issue of “traffic pollution”- This indicates the objective of
1. Application
  2. Understanding
  3. Attitude
  4. Appreciation
169. The following theme will help the teacher to develop awareness among students on the concepts of law, justice and world peace.
1. Production, exchange and livelihood
  2. Culture and Communication
  3. Political Systems and Governance
  4. Religion and Society
170. The statement, “The Social Studies curriculum should be relevant, flexible and learner centered” was emphasized by
1. NCF - 2005
  2. NPE - 1986
  3. RTE - 2009
  4. POA - 1992

171. This aspect of NCF-2005 deals with the self-participatory and social learning activities of students.

1. Plurality and Local Content
2. Scientific outlook
3. Normative duties
4. Inter relationship among Disciplines

172. Find out the incorrect statement among these

1. Social Studies teacher should link the text to the real life experiences
2. Social Studies teacher should go beyond the text for comprehension
3. Social Studies teacher should provide scope for meaningful learning
4. Social Studies teacher should assess the students in the rigid manner

173. “The objective of teaching Social Studies is to inculcate the constitutional values and all round development of the child” – This is mentioned in this chapter and section of RTE Act - 2009

1. Chapter – IV, Section 21
2. Chapter – V, Section 29
3. Chapter – V, Section 30
4. Chapter – VI, Section 31

174. A Social Studies teacher used graphics, images and simulations for effective learning. These belongs to this type of aids
1. Activity aids
  2. Digital aids
  3. Community aids
  4. Audio aids
175. In Social Studies, this principle of curriculum construction focuses on co-curricular activities like field trips, essay writing, dramatization to the proper development of adolescent age students.
1. Principle of proper utilization of Leisure time
  2. Principle of Utility
  3. Principle of Activity centeredness
  4. Principle of Balance
176. As per guidelines of the following, the student should attain class wise, subject wise learning outcomes with designed quality of standards in Social Studies.
1. NPE - 1986
  2. POA - 1992
  3. RTE - 2009
  4. NCFTE - 2014

177. In Social Studies position paper, this chapter discussed about the relationship of Social Studies with other subjects

1. Chapter - IV
2. Chapter - V
3. Chapter - VI
4. Chapter - VII

178. In this teaching step, the teacher can identify the individual differences of students, and plans for remedial teaching in Social Studies.

1. Exploration
2. Organisation
3. Presentation
4. Assimilation

179. Identify the wrong statement among the following.

1. Social Studies deals with human progress; Natural Sciences deal with the development of future needs
2. Social Studies is experimental oriented, Natural Science is practical implementation oriented
3. Natural Science studies the Physical World; Social Studies is concerned with the sociological things
4. Natural Science concern with the development of future needs, Social Studies concerns with human progress

180. The eminent Social Scientist Vishnugupta had shown expertism in these subjects

1. Economics, Physics and Philosophy
2. Economics, Philosophy and Psychology
3. Economics, Political Science and Philosophy
4. Economics, Physics and Psychology

181. Identify the books written by the Amartyasen among the following

1. Choice of techniques, Development as Freedom and Das Capital
2. Development as Freedom, Collective Choice and Social Welfare, Choice of Techniques
3. Choice of techniques, The Spirit of Capitalism and Development as Freedom
4. Development as Freedom, The Spirit of Welfare and Social Contract Theory

182. Choose the wrong statement from the following

1. Economics deals with poverty, standard of life and money
2. Political Science deals with citizenship, democracy and responsibilities of a citizen
3. Sociology deals with the evolution of religions, renaissance, and concepts of Herodotus
4. Geography deals with population, resources and transportation



183. One of the following is correct sequence, related to steps in '5 E' Learning Model
1. Engage, Explore, Elaborate, Explain, Evaluation
  2. Engage, Explain, Explore, Elaborate, Evaluation
  3. Engage, Explore, Explain, Elaborate, Evaluation
  4. Engage, Explore, Elaborate, Evaluation, Explain
184. In Social Studies, this learning approach provides encouragement among students on "Self-regulatory, Self-mediated and Self-aware".
1. Constructivist Approach
  2. Collaborative Approach
  3. 5 E Learning Model
  4. Deductive Approach
185. The steps, preparation, presentation, comparison and association, generalization and application are essential to follow the Social Studies teacher to prepare this plan.
1. Year Plan
  2. Lesson Plan
  3. Remedial Plan
  4. Institutional Plan

186. A teacher wants to conduct field visits, cultural activities, educational tours, social science activities and seminars along with the curricular activities. These will reflect in this plan
1. Institutional Plan
  2. Unit Plan
  3. Period Plan
  4. Year Plan
187. This activity will help the teacher, to know the students pervious knowledge and experiences about the lesson.
1. Greeting
  2. Mind Mapping
  3. Declaration of the topic
  4. Home work
188. A student collected data from the village on social issues and prepared a report on it with his peers. Here the teacher adapted this learning approach
1. Activity oriented
  2. Lecture oriented
  3. Demonstration oriented
  4. Play way oriented

189. In this stage of concept mapping, the students will learn new things and meaningful discussions will be taken place among students and with the teacher.

1. Application
2. Presentation of abstraction
3. Propositional
4. Closure

190. The teacher organized the classroom, with peer discussions, questioning, group works and with self learning activities to teach the lesson 'Citizens and Government'. It indicates the characteristics of

1. Child Centered Approach
2. Content Centered Approach
3. Teacher Centered Approach
4. Deductive Oriented Approach

191. In transacting the lesson "Budget and Taxation" teacher used the news paper clippings, economic journals and magazines in addition to the text. The resources he used here are

1. Primary sources
2. Geographical sources
3. Historical sources
4. Secondary sources

192. The teacher has taken the students to market places, dairies, railway junctions and printing presses for constructive learning. These inculcate the following interest, among students

1. Geographical Interests
2. Economical Interests
3. Historical Interests
4. Cultural Interests

193. Identify the wrong statement of the following

1. Educational tourism leads to apply the content knowledge in various related fields by students.
2. Social tourism leads to change the attitudes, interests according to the biological environment development
3. Experimental tourism is a traditional concept and it is limited as holiday activity
4. Environmental tourism brings perfection in the tourist and also procure funds for environmental protection

194. A Social Studies teacher organized 'World Consumer's day', 'Women Empowerment Day' by inviting the experts from the concerned field. This activity is said to be

1. Bringing the community to school
2. Taking school to the community
3. Implementation of orders of higher authorities
4. Duty of the school teacher

195. To get 100% enrolment of students, activities you suggest to bring in community to the classroom from the following

1. Field trips
2. School Camping
3. Excursions
4. Parent Teacher Association

196. A class 9 student, Ramesh scored 76 marks in the Summative Assessment, but requested for re-evaluation. After a number of valuations in specific intervals of time, if he gets the same marks, then test is said to be this criterion.

1. Validity
2. Reliability
3. Objectivity
4. Practicability

197. In Social Studies Formative Assessment, in order to assess the students' reflections and participation the following aspect is used

1. Book reading and review on it
2. Report writing and presentation
3. Reflection on contemporary issues
4. Preparing the new theoretical problems

198. A class X student Jhansi Rani, expressed that in future she wants to become social reformer like Jyotirao Phule to protect the girls child rights. It is the impact of this objective

1. Appreciation and Sensitivity
2. Information skills
3. Conceptual Understanding
4. Application

199. In Social Studies, this evaluation technique is used for evaluating the growth in social relations and observing changes in the social structure of students group.

1. Portfolio
2. Sociometry
3. Anecdotal record
4. Cumulative record

200. Identify the statement which is not suitable to the Social Studies question papers.

1. Questions should be based upon a predetermined objective of instruction so as to be valid
2. Questions should be vague and in ambiguous language
3. The language used in question paper should be clear and unambiguous
4. Questions should suit to the level of attainment of the child

**TET cum TRT - 2018**  
**PGT - Commerce - 29-12-18 - S-1 Key**

<b>Q. Nos.</b>		<b>Q. Nos.</b>		<b>Q. Nos.</b>		<b>Q. Nos.</b>		<b>Q. Nos.</b>	
1	4	41	4	81	3	121	4	161	2
2	2	42	2	82	2	122	3	162	3
3	2	43	3	83	3	123	1	163	2
4	3	44	2	84	2	124	2	164	3
5	2	45	2	85	2	125	1	165	2
6	3	46	3	86	1	126	1	166	2
7	2	47	3	87	2	127	2	167	4
8	1	48	4	88	2	128	2	168	1
9	2	49	2	89	4	129	1	169	3
10	1	50	1	90	4	130	1	170	2
11	1	51	3	91	3	131	2	171	1
12	3	52	1	92	4	132	2	172	4
13	2	53	4	93	4	133	3	173	2
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15	4	55	2	95	1	135	1	175	1
16	4	56	4	96	2	136	2	176	3
17	3	57	1	97	1	137	4	177	3
18	2	58	1	98	3	138	2	178	4
19	2	59	4	99	1	139	2	179	2
20	1	60	4	100	4	140	1	180	4
21	4	61	1	101	1	141	2	181	2
22	3	62	4	102	3	142	1	182	3
23	2	63	2	103	4	143	2	183	3
24	1	64	3	104	2	144	1	184	1
25	3	65	3	105	3	145	2	185	2
26	1	66	3	106	2	146	1	186	4
27	3	67	4	107	1	147	3	187	2
28	2	68	2	108	3	148	2	188	1
29	3	69	1	109	2	149	4	189	3
30	4	70	1	110	1	150	3	190	1
31	2	71	3	111	4	151	3	191	4
32	1	72	3	112	1	152	4	192	2
33	1	73	1	113	2	153	2	193	3
34	1	74	1	114	2	154	2	194	1
35	4	75	3	115	1	155	2	195	4
36	3	76	3	116	4	156	4	196	2
37	3	77	3	117	1	157	1	197	3
38	2	78	4	118	4	158	2	198	1
39	1	79	4	119	3	159	2	199	2
40	1	80	4	120	3	160	3	200	2